

# GROW RESPONSIBLY!



IPP



EPC



O&M



Consulting



Trading



# THE ENERPARC STORY





## Building a sustainable future responsibly.

Enerparc's story is one of humble beginnings, boundless ambition, and a deep-rooted passion for making the world a better place. What started as a small, determined team has blossomed into a global leader in solar energy—a journey fueled by the power of vision, innovation, and an unwavering commitment to sustainability.

In 2008, Stefan Müller founded Enerparc in Germany along with Christoph Koeppen (CEO) and Frank Müllejans (CFO), driven by a simple yet profound belief: that the sun holds the key to a cleaner, brighter future. Four years later, Enerparc set its sights on India, expanding to a country brimming with potential and possibility. From those early days, our mission was clear: to deliver world-class engineering and advanced technology that would not only transform landscapes but also touch lives. And transform we did. With over 600+ projects spanning 27+ countries and more than 4500 MWp installed around the globe, Enerparc has become synonymous with excellence and reliability. But our journey hasn't just been about numbers—it's been about people, communities, and a shared hope for a sustainable tomorrow.

One of our proudest moments came with the completion of the Delhi Airport Project—a challenge that tested our resolve and showcased our engineering prowess. But more than that, it was a symbol of what we stand for - the courage to dream big, the strength to overcome obstacles, and the determination to make a difference.

Yet, beyond the technical triumphs and the milestones, what truly sets Enerparc apart is our 'people'. Our story is as much about them as it is about the solar plants we build. It's about the engineers who see possibilities where others see challenges, the project managers who bring dreams to life, and the entire team that believes in a future powered by the sun. At Enerparc, we don't just work—we inspire, we innovate, and we care. Our commitment to fostering a positive work culture, where every voice is heard and every contribution valued, is at the heart of who we are.

As we look to the future, our journey is far from over. The road ahead is one of endless possibilities, and we're just getting started. With every project, every innovation, and every partnership, we are building more than solar plants—we are building hope, resilience, and a legacy that will endure for generations. We invite you to be part of this journey with us. Together, we can harness the power of the sun to create a world that's not only sustainable but filled with promise and potential.

**Join us in making a brighter, cleaner future a reality.**

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# ABOUT ENERPARC GROUP



Name: Mactan Cebu Airport  
Location: Cebu, Philippines  
Total Capacity: 1.6 MWp

## ABOUT ENERPARC GROUP

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# PARTNER FOR A GREENER FUTURE WITH ENERPARC ENERGY





## Our Vision

To be a responsible market leader delivering innovative renewable energy solutions enabling a sustainable future.

## Our Mission

-  Develop and operate profitable business segments and expand across geographies.
-  Nurturing a motivated workforce, guided by a shared passion and purpose.
-  Setting industry benchmarks through innovation in technology and execution.
-  Incorporate the three pillars of ESG across business processes to enhance the value for all stakeholders.

## Our Values



### Entrepreneurship

Driving growth through innovation, agility, and visionary leadership.



### Integrity

Upholding honesty and transparency in all interactions to build trust and reliability.



### Care for All

Acting with humility, respect, and sustainability for all stakeholders' benefit.



### Customer centric

Exceeding customer expectations through quality, commitment, and safety.



### Collaboration

Fostering effective communication and collaboration across stakeholders for mutual success.

## ABOUT ENERPARC GROUP

# WHO ARE WE?

### Enerparc Group

Founded in 2008 and headquartered in Germany, Enerparc AG (EAG) is a growing global provider of decarbonization solutions, specializing in Solar PV sector. The company supports clients in the development, planning, engineering, construction, and operation of solar PV plants of all sizes and scales.

### Ranked #1 among solar IPP players in Europe

- ✓ Fully owned by promoters with 25+ years of experience in solar industry.
- ✓ 600+ internationally experienced employees.



**4,500 MWp**

Installed Capacity



**3,500 MWp**

IPP Portfolio



**3,500 MWp**

O&M Portfolio

### Enerparc AG platforms



**ET Platform**



**EPC Platform**



**O&M Platform**

**Group Presence across 27+ countries**



## Enerparc India

Enerparc India commenced operations in 2012 as the Indian subsidiary of the Enerparc Group, which is wholly owned by the promoters of Enerparc AG.

### Ranked top three among rooftop EPC & top five among solar developers in India

✓ 180+ projects executed/under construction for 120+ customers

✓ 137+ team of experienced employees



**508 MWp**

Installed Capacity



**173 MWp**

IPP Portfolio



**140 MWp**

O&M Portfolio



**255986**

Safe Man hours



**ISO Certified**

9001:2015 | 14001: 2025 | 45001: 2018

## Our Offerings

### Current

✓ Opex Projects

✓ Capex Projects

✓ Consulting

✓ Energy Trading

### Proposed

✓ Energy Storage

**Presence across 20+ states and Union Territories in India**

## ABOUT ENERPARC GROUP

# OUR GLOBAL PRESENCE



## Enerparc Portugal

Active in Portugal since 2018, developed 200 MW of own projects with guaranteed grid access.



## Enerparc Spain

Based in Madrid and Malaga since 2017, with a local team developed 160 MW across 24 projects in the Balearic Islands.



## Enerparc France

Active in France for over 10 years with a Bordeaux office. Completed a 75 MW solar plant at a former NATO airport in Marville in fall 2021.



## Enerparc Netherlands

Active in the Netherlands through a JV since 2018, developing own projects. Developed the first floating solar plant in 2020, with 250 MWp capacity.



## Enerparc India

Active in India since 2012 with a team of 140+ employees, focusing on project development, EPC, and O&M for Commercial and Industrial solar power plants. Managing a 500 MWp portfolio (including projects under construction).

## Enerparc Australia

Based in Sydney since 2017 with a local project development team, focusing on Project development, EPC, and O&M for medium MW-segment solar plants. Over 250 MW in development, with two 84 MW projects currently under construction.



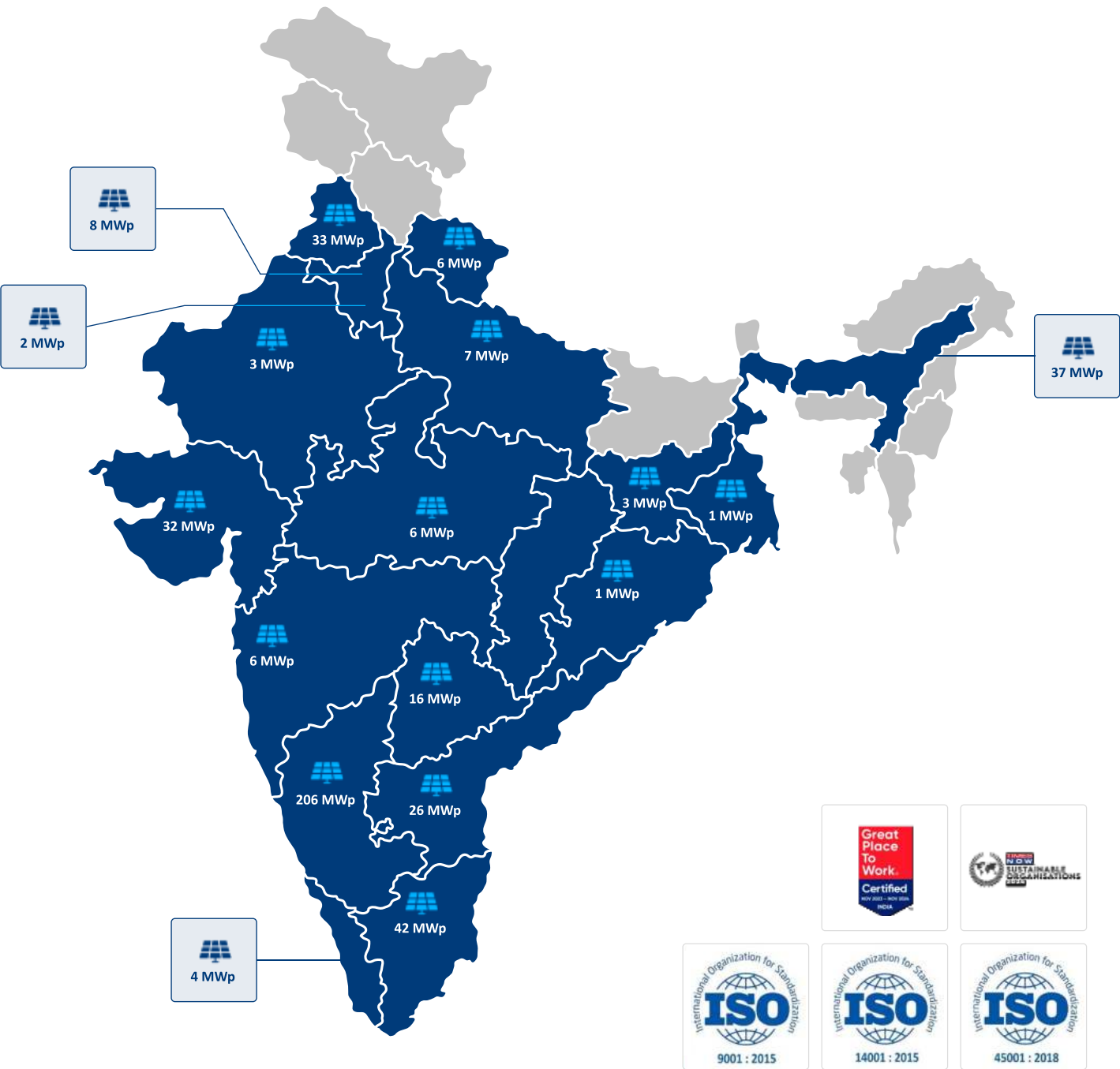
## Enerparc Germany

Founded in Germany in 2008, Enerparc AG operates with a team of 500 professionals, focusing on project development, EPC, and O&M for large-scale solar power plants. With over 4,500 MWp installed globally, Enerparc manages 3,500 MWp of its own PV power plants as a leading independent energy producer.

ABOUT ENERPARC GROUP

# ENERPARC INDIA

Presence across 20+ States and UTs in India





	Project Type	Capacity (MWp)
Installed	Capex	229
	Opex	65
Under Construction	Capex	22
	Opex	189

## Key Highlights



### Ranked top 3

Among Solar rooftop EPC players in India



### Ranked top 5

Among Solar project developers in India



### ISO certified

Management System by Bureau Vistas



### 508 MWp

Total Installed capacity  
(Includes Under construction)



### 40%

Repeat business



### 137

Total manpower  
(as on October 2024)



### ~4.5 GWp

Cumulative potential of  
evaluated sites



### 180+

Diverse marquee clientele  
across industries



### 82%

Customers rated A and  
above/unrated

## ABOUT ENERPARC GROUP

# 12 YEARS OF ENERPARC INDIA



Established in INDIA

2012



Commissioned our **first rooftop solar power plant for AUMA INDIA** in Bengaluru, Karnataka.

2015



Expanded into **OMAN** and **adopted the OPEX business model**, securing clients such as BFW and Araymond.

2018

2014

Launched Asia's first solar ground project near an active runway at Delhi Airport, with a **capacity of 7.8 MWp**.



2017

Commissioned a **26 MWp** solar plant for an IPP in Punjab, marking **Enerparc's first solar tracker project** in India.





Surpassed **100 MWp of commissioned capacity** with key clients including Honda, Reliance, Kurlon, and many others, contributing to a diverse project portfolio.

**2020**



Reached a **200 MWp portfolio**, diversified into the IPP business, and signed **up 33 MWp** in Tamil Nadu.

**2022**

**2019**

Commissioned our first project at **Cebu Airport in the Philippines** & another project at **Hyderabad Airport in India**.



**2021**

Commissioned our largest ground mount project of **37 MWp in Assam**.



**2023**

- **Doubled** revenue growth
- Launched **2x70 MWp** projects in Karnataka
- Earned **ISO** certification
- Named a **Great Place to Work**
- **Top 3 in rooftop solar** in India
- **#5** in project development
- Expanded into **energy trading**





ABOUT ENERPARC GROUP

# MEET OUR LEADERS

Our leadership team’s expertise, commitment, and strategic guidance are the driving forces that shape our success and propel our mission of advancing renewable energy in India and around the globe.


## Our Promoters



**Christoph Koeppen**  
Co-Founder and CEO  
📅 25 Years  
🎓 MBA and Dipl.-Ing.



**Frank Müllejans**  
Co-Founder and CFO  
📅 25 Years  
🎓 MBA and Dipl.-Kfm.

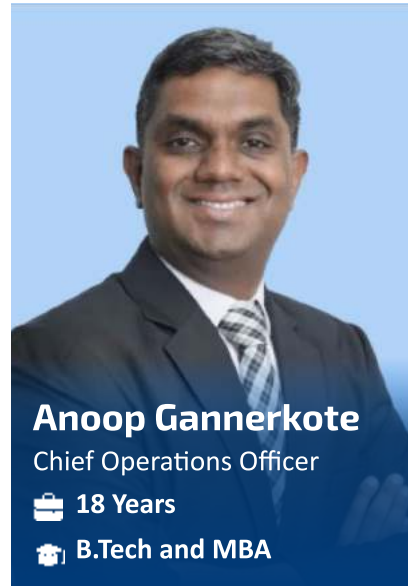


**Stefan Müller**  
Co-Founder and COO  
📅 27 Years  
🎓 Dipl.-Ing





## India Leadership Team





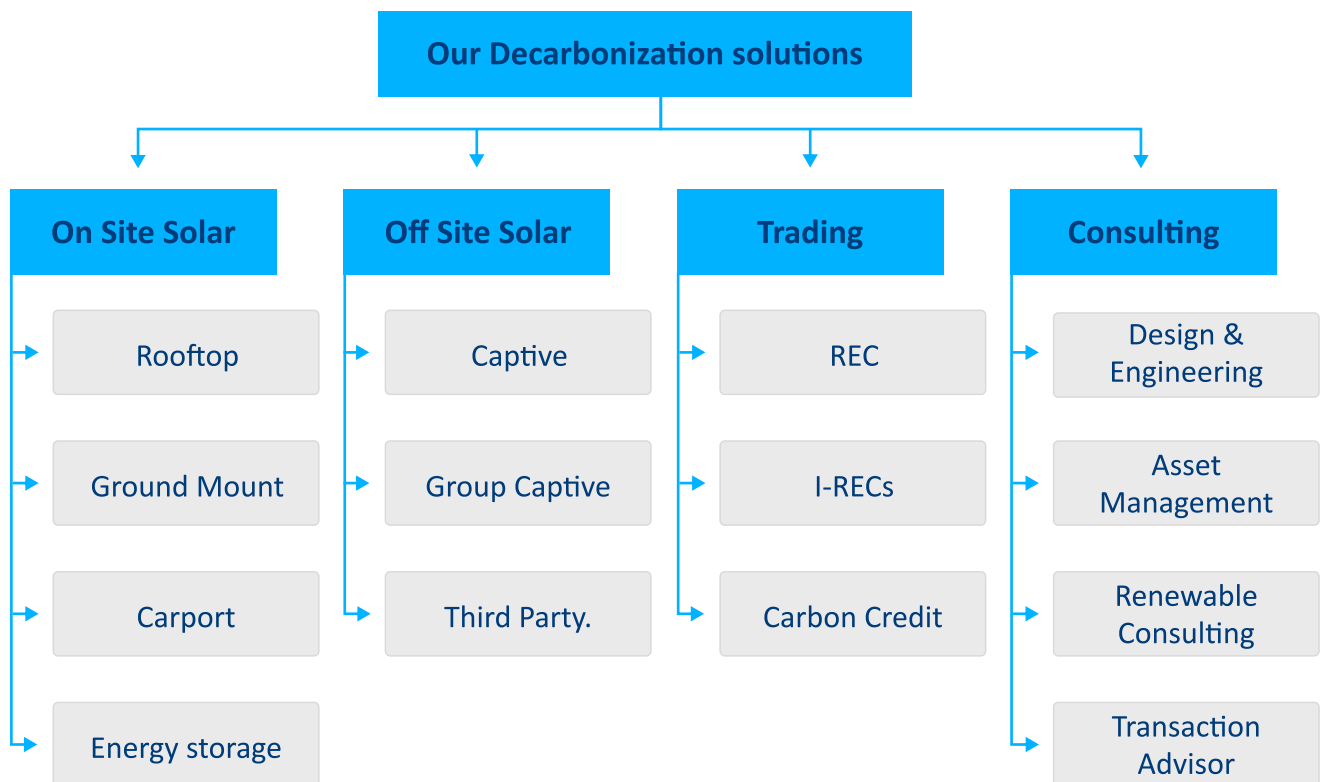
# OUR SOLUTIONS

An aerial photograph of a large-scale solar farm. The image shows multiple rows of dark blue solar panels installed on a grassy field. A light-colored concrete path runs diagonally through the center of the image, separating different sections of the solar array. In the background, there are some industrial structures, possibly inverters or transformers, and a line of trees under a clear sky. The overall scene conveys a sense of clean, renewable energy production.



## OUR SOLUTIONS

# OUR DECARBONIZATION SOLUTIONS



## OUR SOLUTIONS

# INDEPENDENT POWER PRODUCER

Our IPP services empower businesses with direct access to clean energy through advanced solutions and OPEN ACCESS frameworks. Our IPP offerings guarantees a sustainable and cost-effective energy supply, tailored to meet the diverse needs of our clients.

### We offer

#### Experience

Over **173 MWp** of IPP projects (includes under construction) under our portfolio.

#### Innovation

We have commissioned Asia's first **8 MWp** PV project near an active runway for Delhi Airport.

### Our Services

#### Turnkey Project Execution

Complete management of solar projects from inception to completion, with a **98%** on-time completion rate, ensuring efficiency and quality.

#### Regulatory and compliance

Expertise in navigating regulations to ensure all projects meet local and national compliance requirements.

#### Presence

Pan India presence across **20+ states** and Union Territories.

#### Safety and Quality

With over **250K** safe hours, we prioritize safety and quality. Our ISO certification and strict SOPs ensure reliable systems.

#### Risk Analysis

Comprehensive assessment of potential risks to facilitate informed decision-making and enhance project resilience.

#### O&M

Dedicated services to optimize performance and ensure the longevity of solar installations.

## OUR SOLUTIONS

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# ENGINEERING, PROCUREMENT, & CONSTRUCTION

Our EPC services are the foundation of our successful solar projects, combining precise German engineering with local expertise to deliver top-tier solar installations.

### We offer

#### Precision Engineering

German engineering ensures reliability and durability in all projects.

#### Innovative Technology

Latest solar technologies used to maximize energy efficiency.

#### Turnkey Solutions

Complete project delivery from design to commissioning for seamless execution.

#### Local Adaptation

Adapting projects to regional conditions for optimal performance.

### Our Services

#### Design & Engineering

Our award-winning design team, with **50 years** of experience, uses AutoCAD and PVsyst for efficient solar solutions.

#### Quality Assurance

As an **ISO-certified** company, we ensure high standards through rigorous testing and continuous improvement in every project.

#### Procurement

With a vendor base of over **150 suppliers**, we follow strict SOPs to ensure the procurement of high-quality materials.

#### Construction

We manage all construction phases, ensuring safe power delivery while adhering to FM Global safety standards.

## OUR SOLUTIONS

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# OPERATIONS & MAINTENANCE

Our O&M services ensure your solar systems operate at peak performance throughout their entire lifespan. We deliver extensive maintenance and real-time monitoring, addressing potential issues proactively and optimizing efficiency. Our dedicated team ensures that your solar investment remains reliable, effective, and delivers maximum returns over the long term.

### Our Strength

#### 140 MWp+

of asset management experience in India

#### SCADA Based Devices

to record accurate energy generation data for performance optimization

#### 24/7 Monitoring

Ongoing system monitoring for quick issue detection and resolution.

#### ISO 9001:2015

Certified for O&M

### Our Services

#### Data Analysis

Leveraging data analytics to optimize performance and enhance operational efficiency.

#### Innovation in O&M

Implementing advanced technologies such as robotic cleaning to enhance efficiency and reduce maintenance costs.

#### Remote Monitoring

Continuous remote monitoring allows for real-time performance tracking and quick issue resolution.

#### Performance Reporting

Utilizing predictive analytics to foresee maintenance needs and prevent potential issues before they arise.



## OUR SOLUTIONS

# CONSULTING

Our Consulting services provide specialized expertise in navigating the complex renewable energy landscape, helping businesses optimize their energy strategies and achieve sustainability goals.

### Our Strength

#### Strategic Energy Planning

Customized energy strategies aligned with business objectives.

#### Market Analysis

In-depth analysis of market trends to inform smart energy decisions.

#### Regulatory Expertise

Expertise in energy regulations for compliance and optimized outcomes.

#### Sustainability Integration

Strategies for integrating sustainability into core business operations.

### Our Services

#### Energy Audits

Identifying opportunities for energy efficiency improvements.

#### Market Forecasting

Predictive insights to help businesses stay ahead in the energy sector.

#### Regulatory Consulting

Expert guidance on navigating energy regulations.

#### Sustainability Roadmaps

Developing comprehensive plans for achieving long-term sustainability goals.



## OUR SOLUTIONS

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# ENERGY TRADING

Our trading vertical offers businesses a straightforward way to achieve sustainability goals by supporting renewable energy generation. IRECs certify that the energy consumed comes from renewable sources, enhancing your company's green credentials.

### Our Strength

#### Market Expertise

Our in-depth knowledge of energy markets allows us to identify opportunities and optimize trading strategies for maximum returns.

#### Sustainability Focus

We facilitate access to renewable energy markets, helping clients achieve their decarbonization goals and enhance sustainability credentials.

### Our Services

#### Energy Attribute Certificates (EAC)

We manage EAC trading, helping clients prove renewable energy usage and enhance their sustainability credentials.

#### IREC and REC Trading

We facilitate the trading of International Renewable Energy Certificates (IREC) and Renewable Energy Certificates (REC) to help clients meet sustainability targets.

#### Comprehensive Solutions

We provide a full suite of energy trading services, ensuring a seamless experience from market analysis to execution.

#### Robust Risk Management

Our risk management frameworks protect clients from market volatility, ensuring stable and predictable outcomes.

#### Bilateral Trading

We structure bilateral trading agreements for direct transactions between parties, optimizing pricing and delivery terms.

#### Market Access Services

Facilitating entry into energy markets for clients, ensuring efficient buying and selling of energy.

## OUR PROJECTS

# OUR PROJECTS

Discover a snapshot of Enerparc Energy's most significant projects. Get a quick look at the breadth and scale of our work, showcasing the diverse solutions we've delivered to our clients.

### Global Projects



#### Neuhausen, Germany

145 MWp PV Plant



#### Saran, Kazakhstan

100 MWp PV Plant



#### Gaarz, Germany

90 MWp PV Plant



#### Büttel, Schleswig-Holstein, Germany

8 MWh Energy Storage



## India Projects - Ground Mount



### **Kamuthi, Tamilnadu**

33MWp PV Plant



### **Hyderabad Airport, Hyderabad**

10 MWp PV Plant



### **Delhi International Airport**

8 MWp PV Plant



### **Technique Solaire, Uttarakhand**

5 MWp PV Plant



### **Hitachi Jalgaon, Maharashtra**

3 MWp PV Plant



### **Aurad, Karnataka**

3.3 MWp PV Plant



## India Projects - Rooftop



### **Foxconn, Chennai**

2.7 MWp PV Plant



### **Honda India, Karnataka**

2.5 MWp PV Plant



### **Saint Gobain, Kerala**

2.5 MWp PV Plant



### **BFW, Karnataka**

1.48 MWp PV Plant



### **Avery Dennison, Multi Location**

1.75 MWp PV Plant



### **Triton Valves, Mysore**

0.7 MWp PV Plant



## OUR CLIENTELE

# SOME OF OUR CUSTOMERS



Automotive  
& Ancillaries

## Chemical



## FMCG

Food &  
beverages

## Glass

Industrial  
machinery &  
safetyPharma &  
HealthcarePackaging &  
Plastic

## LIST OF AWARDS

# OUR ACHIEVEMENTS

Discover the milestones and achievements that highlight Enerparc's success and impact in the renewable energy sector. From innovative projects to industry awards, our accomplishments showcase our dedication to excellence and leadership in the field.

### EPC Company of the Year for Karnataka State in Industrial Category

[Karnataka Annual Solar Awards](#)

2024

### Best C&I Project (Rooftop)

[Mercom India Clean Energy Awards](#)

2024

### Solar O&M Service Provider of the Year

[Telangana & AP Annual Solar  
Awards](#)

2023



### Sustainable Organisations

[Times Now](#)

2024

### EPC Company of the Year (Distributed Captive Projects)

[India Annual Solar Awards](#)

2023

### Top 10 EPC Service Provider

[Industry Outlook](#)

2023





# CSR



## CSR

# HOW WE CARE

In alignment with our dedication to social sustainability, Enerparc Energy actively enhances educational infrastructure in our operating communities.

We provide laptops and computers to local schools, enhancing learning experiences and empowering educators. These investments bridge the digital divide, preparing students for the challenges of the digital age.

Enerparc Energy fosters a supportive learning environment, benefiting students and educators while advancing education and social progress.

Through these efforts, Enerparc Energy fosters a supportive learning environment that benefits both students and educators, contributing to the holistic development of communities and advancing Sustainable Development Goals related to education and social progress.

## Empowering Local Communities

Enerparc Energy is committed to making a positive impact by creating job opportunities, offering skill development, and supporting local businesses, benefiting over 1,000 individuals through community engagement projects.











ENERPARC



TIMES  
NOW  
SUSTAINABLE  
ORGANISATIONS  
2024

Great  
Place  
To  
Work.  
Certified  
NOV 2023 - NOV 2024  
INDIA

# DECARBONIZE YOUR BUSINESS WITH US!

Visit our website to know more!



[www.enerparc.in](http://www.enerparc.in)

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